# Residential HVAC & HPWH: Midstream, Online Intake Tool

Application Process Overview

Last Update
April 2024



Questions?
Contact our team at marylandmidstream@icf.com

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Questions?
Contact our team at marylandmidstream@icf.com

# 2024 Program Equipment Eligibility

			Efficiency Levels	
Equipment	System Type	Tier	SEER2	HSPF2
	Single Package	1	15.2	6.7
Air Source Heat Pumps	Split System	1	15.2	7.5
OR Ducted Mini Split Systems	Single Package	2	16.9	6.7
	Split System	2	16.9	7.5
	Single Package	1	15.2	
Central Air Conditioner	Split System	1	15.2	
	Single Package	2	16.9	
	Split System	2	16.9	
	Multi-Zone	N/A	15.5	7.5
Ductless Heat Pump	Single Zone	N/A	18	7.5
Geothermal Heat Pump	Closed Loop	N/A	17.1 EER, 3.6 COP  ENERGY STAR® Certified  ENERGY STAR® Certified	
Smart Thermostat		N/A		
Heat Pump Water Heater		N/A		

Effective for installs on or after 4/1/2024 Ask Participating Distributor for rebate amounts.

### Online Intake Tool & Sign In



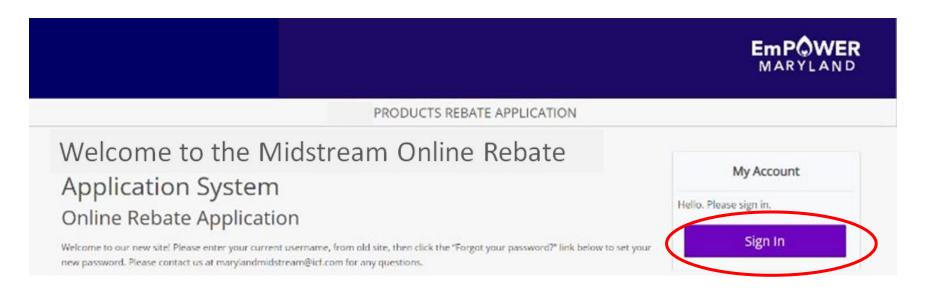
■ BGE Portal Site: <a href="https://bgemidstream.sightline-icf.com">https://bgemidstream.sightline-icf.com</a>

Pepco Portal Site: <a href="https://pepcomidstream.sightline-icf.com">https://pepcomidstream.sightline-icf.com</a>

SMECO Portal Site: <a href="https://smecomidstream.sightline-icf.com">https://smecomidstream.sightline-icf.com</a>

DELMARVA Portal Site: <a href="https://delmarvamidstream.sightline-icf.com">https://delmarvamidstream.sightline-icf.com</a>

Click Sign In to access your account





### Sign In & Password Reset



EmP\(\hat{O}\)WER Midstream: Rebate Application Welcome to the rebate application system. Sign In To Your Account Need Help Logging In? **Email Address:** tiffany.rolfing@icf.com Reset forgotten passwords. Password: Sign In Forgot Password User Name (email address): Request Password Cancel

 Enter your Email Address and Password then click

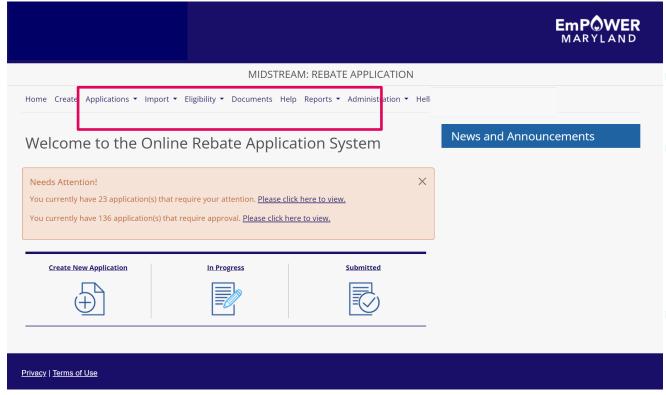
Sign In

to access your application portal. Reach out to marylandmidstream@icf.com with issues.

 If you ever forget your password, click the Reset option on the right side of the page and a new password will be sent to your email address



### **Online Intake Tool (OIT) Navigation**



- Navigation Menu: This is where you will navigate around the site
- Create: Start a New Application
- Applications: Jump to your list of applications based on status – All Applications, Need Attention!, In Progress, or Submitted
- News and Announcements: Relevant program announcements will show here (only visible for contractors).



### **Navigation Menu**

Home Create Applications ▼ Import ▼ Eligibility ▼ Documents

- Create: Start a New Application.
- Applications: Jump to your list of applications based on status All Applications, Need Attention!, In Progress, or Submitted.
- Import: Bulk upload several applications at once.
- Eligibility: Enter commercial or residential install address to confirm utility account eligibility.
- Documents: Program resources will be located here including the most recently updated Bulk Import Template.



# **Creating a New HVAC Application**



### **Checking Customer Eligibility**



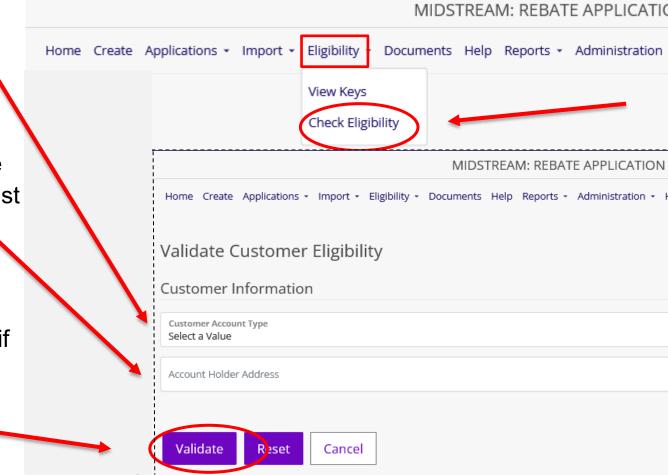
To make sure you are applying to the correct utility, we HIGHLY recommend checking your Customer's Eligibility to verify that they are an active customer.

 Select Residential or Commercial customer

• Type (Do Not Paste) your customer address in slowly, while it searches the database and pick the right address. (Just type in the street name and avoid, Rd. St, Ln. etc...)

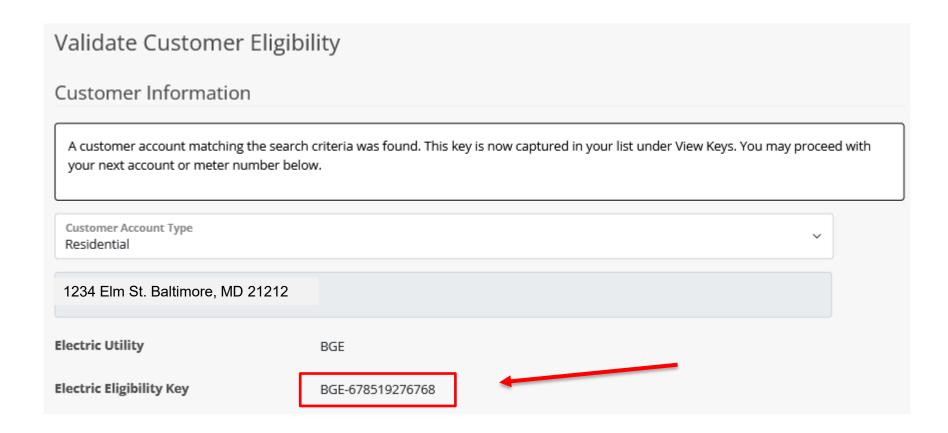
Please contact
 Marylandmidstream@icf.com if unable to find address.

Click Validate





## Copy the Eligibility Key, to Paste into your Application

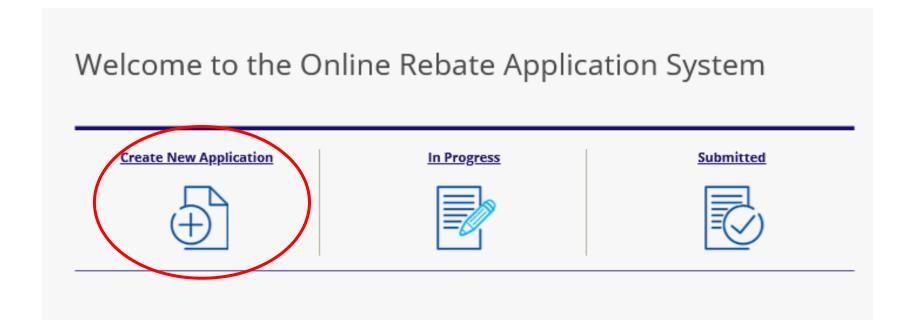


### **Creating a New HVAC Application**



Click on Create from menu Or Create New Application +







### **Name Your Project**



Project Name needs to be a unique name that you create for this application.
 We recommend including a portion of the customer's address

		EmPÔWER MARYLAND		
	MIDSTREAM: REBATE APPLICATION			
Home Create Applications ▼ Import ▼	Home Create Applications ▼ Import ▼ Eligibility ▼ Documents Help Hello contractor@test.com ▼			
Create  Project Information				
Project Information  Make sure you use the "Check Eligibility" feature from the "Eligibility" dropdown above. On that page, enter in the customer address to obtain an "Eligibility Key" specific to that customer, then copy that key into the field below.  Project Name needs to be a unique name that you create for this application. We recommend including a portion of the customer's address in the Project Name.  For example, but you can use an invoice number invoice number invoice number.				
Project Name	Smith 1234 Elm St.	your own label		
Program	<ul> <li>Commercial Midstream HVAC</li> <li>Residential Midstream Products</li> <li>Residential Midstream HVAC</li> <li>Commercial Midstream Lighting</li> </ul>			

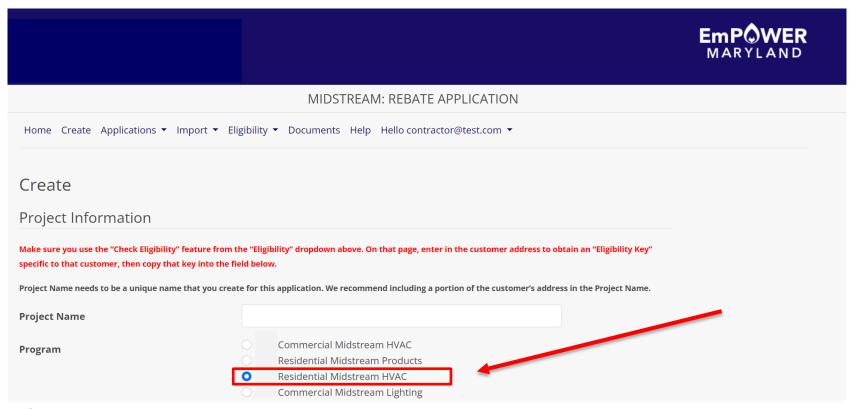


### **Choosing The Correct Program**



Important: If you have multiple program options, make sure you select the correct one. If you don't see the program or utility you need, please contact your distributor.

For this example: Residential Midstream HVAC

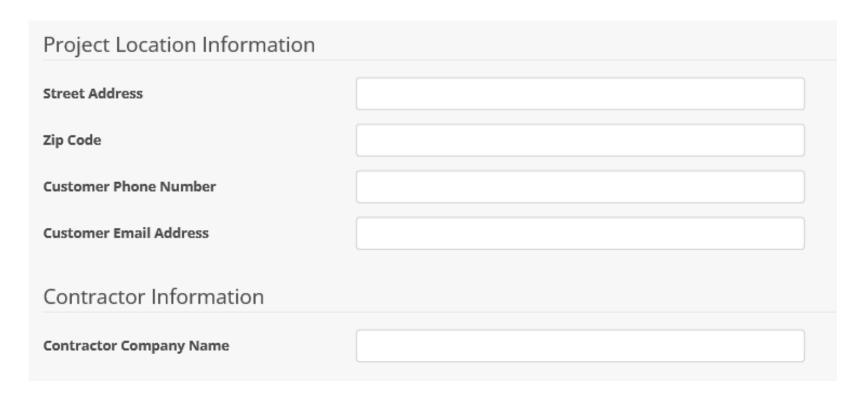




### **Project Location & Contractor Details**



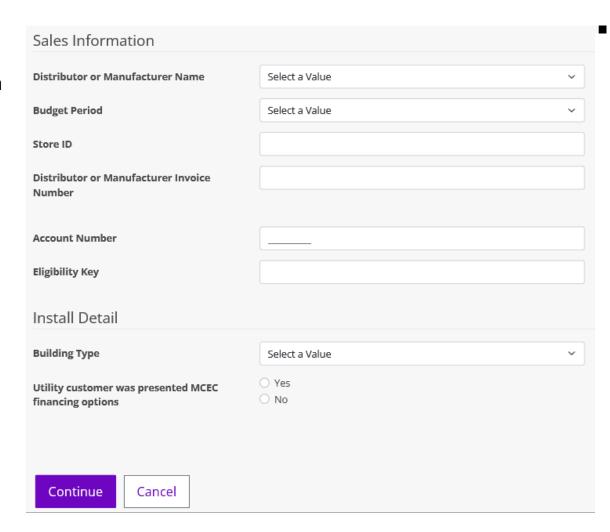
- Project Location Information: Installation address & Customer Contact Info
- Contractor Information



### **Sales & Install Details**



- Select **Distributor Name** from dropdown
- Select Budget Period (Current installation year)(If there is no budget year listed, please contact your distributor)
- Enter Store ID of your Distributor or the purchase Store Location
- Enter Distributor Invoice Number
- While the customer's Account
   Number is not required, If prompted just type in 10 digits, (i.e.: 111111111)
- Paste an Eligibility Key
- Select Building Type from dropdown
- Please refer customers to MCEC (<u>Maryland Clean Energy Center</u>) for potential project financing if needed.





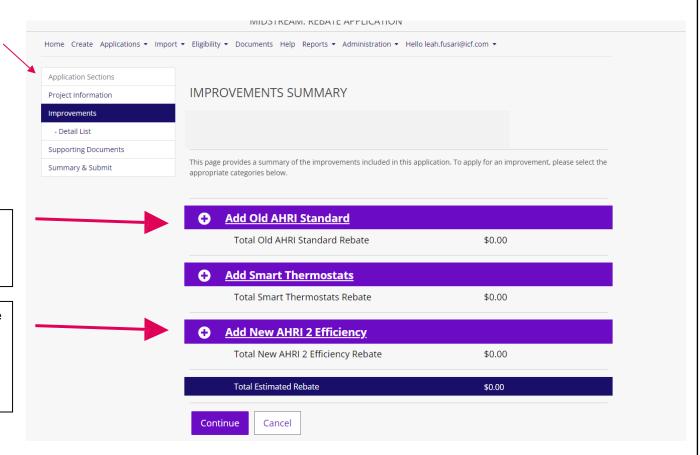
### **Creating a New Application: Improvements Summary**

- Use left navigation pane at any time to jump to application sections
- Click to add equipment unit

Use ONLY for **Geothermal Systems**.

Use for all equipment when using the **M2 (SEER2)** ratings.

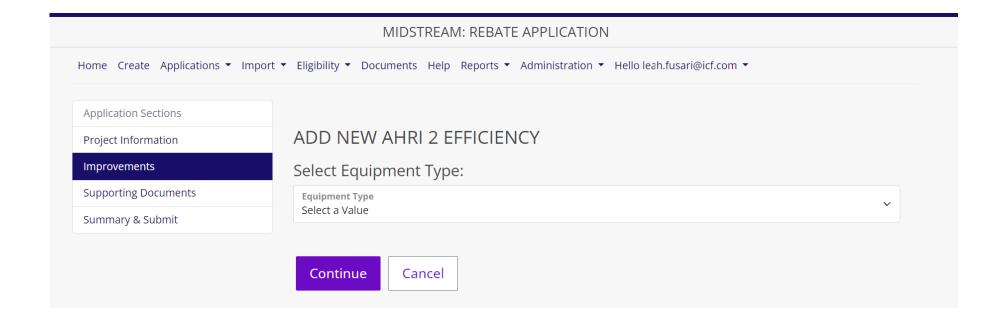
\*AC's and HP's must be the **M2 (SEER2)** rated. If they are not, they will not qualify.



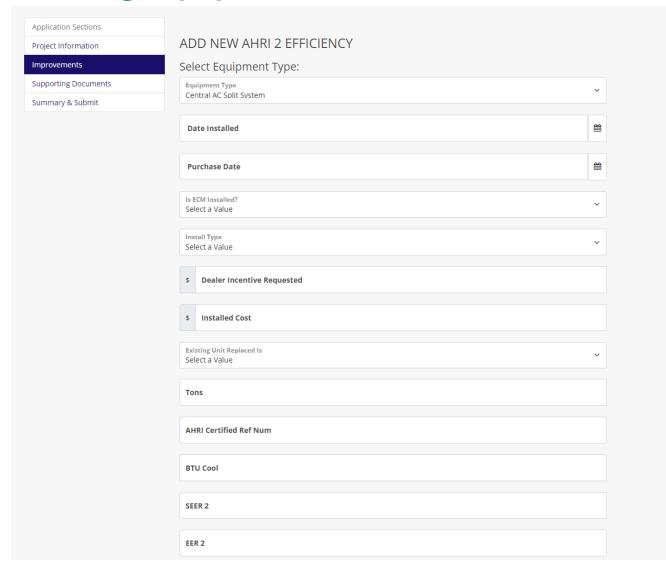








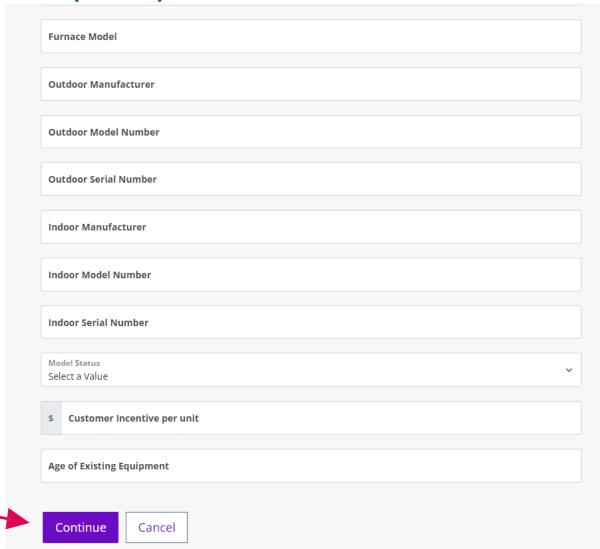
### **Adding Equipment**



- Complete all information, as required.
- Some items are drop down selections.
- "Installed cost= equipment cost from distributor
- NOTE: Different
   Equipment
   Selections will have different fields to complete.



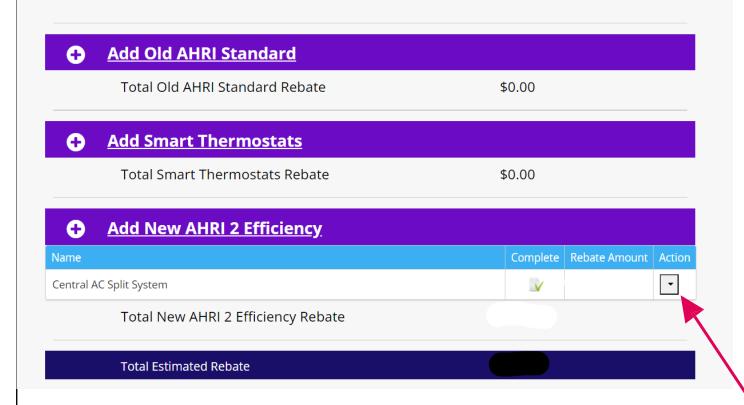
## **Adding Equipment (cont.)**



 Click continue when done.



### **Reviewing Equipment Entered**



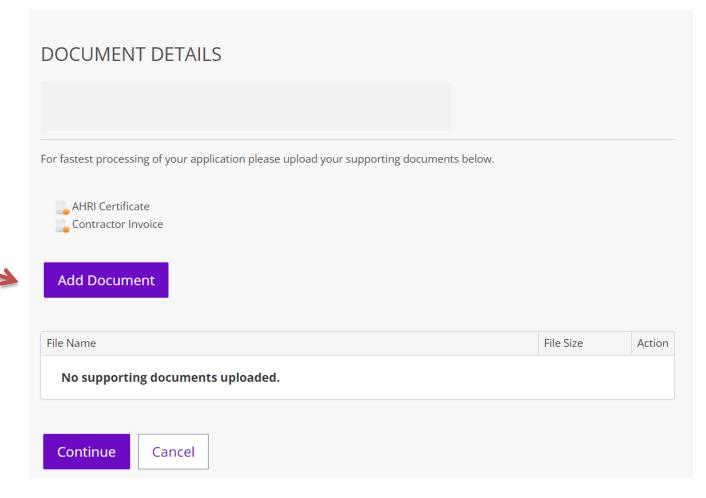
- Rebate amount will calculate based on equipment type (and tier level).
- Select Action dropdown to Edit or Delete equipment measure.

 Total Rebate amounts, which will populate, reflect total incentive per unit, which may differ from incentive offered to contractor per **Distributor instruction**.



### **Uploading Documentation - Optional**

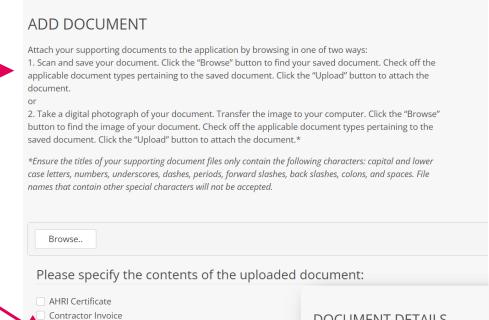
- Uploading any documentation is Optional.
- Click Add Document
- Select Continue to move on







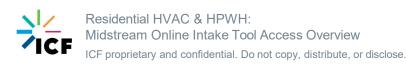
Follow the instruction s to find and add your document then click Upload.

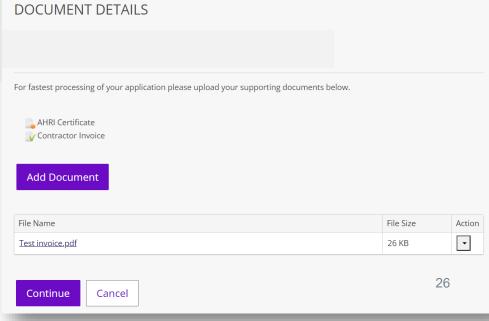


 Click Add Document again to add another document or click Continue to move on.

**Upload** 

Cancel





### **Review & Submit**

- Review application summary including:
  - Equipment Installed
  - Quantity Installed
  - Documents Uploaded

#### • IMPORTANT!

Check "I certify..." statement to validate application.

Note: Your application will not be sent if this box is not checked before you submit.

**Click Submit** 



#### **APPLICATION SUMMARY**

Please review the application summary before submitting.

#### Residential Midstream HVAC

Improvements	Quantity
Central AC Split System	1

The following documents were included:



File Name	File Size
Test invoice.pdf	26 KB

The following documents were not included and may be required:



I certify all items are currently planned to be completed at the address listed on this application. I further certify that all statements made in this application are true and correct.

Submit



### **Confirmation Page**



Home Create Applications ▼ Import ▼ Eligibility ▼ Documents Help Reports ▼ Administration ▼ Hello leah.fusari@icf.com ▼

### Thank you for your submission

#### **Application Information**

Project Address dfgndfg, , MD 00000

**Email** sdfgbfds@srdtgs.comf

Date Submitted 01/19/2024

Application ID: \_3049

Residential Midstream HVAC

Improvements	Quantity
Central AC Split System	1

Return to Application List



### **Confirmation Email**





#### MIDSTREAM REBATE PROGRAM

#### Thank you for your submission

We will contact you if any additional information is needed for processing.

Your rebate summary is provided below. We suggest that you print a copy of this page for your records.

#### **Application Information**

Application ID: \_91120

Address: 1 Winterfell Ln The North, MD 12345

Phone Number: (555)555-5555 Date Submitted: 02/05/2021

#### Improvements

#### Improvements

Heat Pump Water Heater (55 gallons or under)

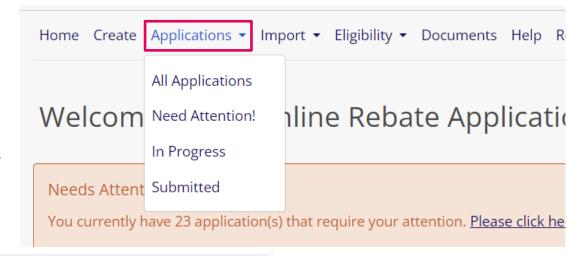


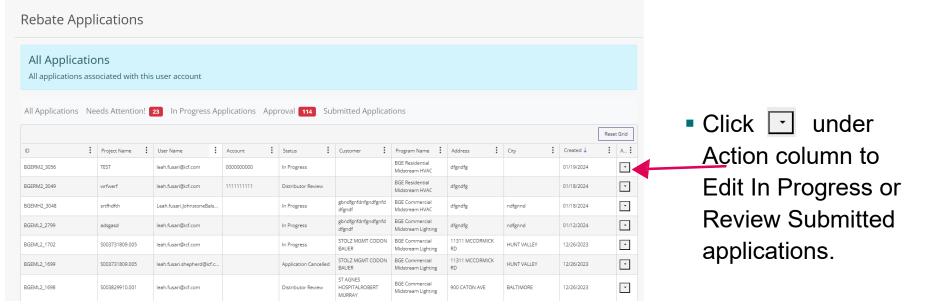
# **View Application Status**



### **Application List**

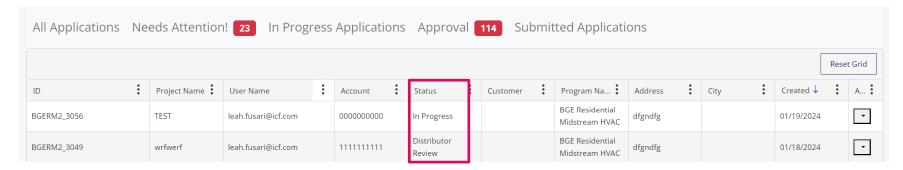
- Click on **Applications** on the top menu to jump to a set of applications
- Click : on any column to sort or filter your application list







### **Application Statuses**



- In Progress Application has not been submitted yet.
  Be sure to go back and check for missing information and click the "I certify..." box to submit.
- Distributor Review Application has been submitted by a Contractor and is ready for Distributor Review
- Distributor Unconfirmed Application reviewed by Distributor but missing information for payment (Contractor is sent flaw reminder emails to correct issues, loops back into Distributor Confirmed status once re-reviewed)
- Distributor Confirmed Distributor has reviewed and confirmed application for payment processing
- Application Received Distributor has submitted application, and it is ready for payment processing
- Application Completed Check has been issued



### **Categories**



- All Applications: Contains All Applications in the system that have your company selected as the distributor.
- Needs Attention!: Contains applications that have been flawed for some reason. These will need to be addressed before they can be processed.
- In Progress Applications: Contains applications that have been started but have not been submitted yet.
- Approval\*: Contains applications in Distributor Review status which need approval.
- \*This status will only be visible if you are signed in as a Distributor. Contractors will not see this status.
- Submitted Applications: Contains applications that you have submitted.

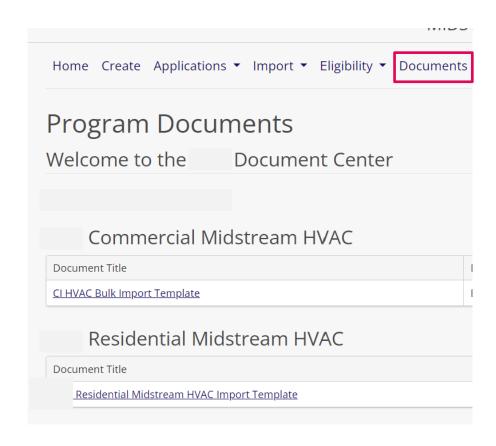


# **Bulk Uploads**



### **Bulk Import Spreadsheet**

- You can find the Bulk Import Template in the **Documents** section.
- The Bulk Import Template contains the same field inputs as a one-off application.
- Each sale should be entered in its own row.
- Project ID and Project Name can be whatever you want, we recommend entering the address
- After you've entered all the information, save the file to your computer – you will need it to upload it in the next step.





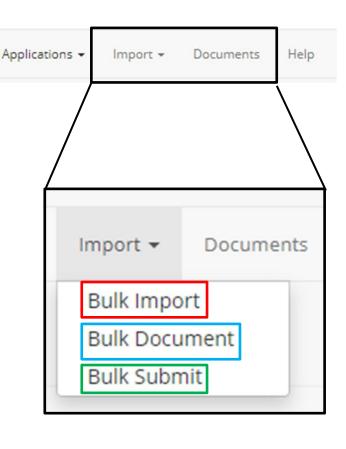
### **Bulk Import Selection**

 Bulk Import: This is where you will upload your saved spreadsheet from the previous step

Home

Create

- Bulk Document: You can "bulk attach" files here.
   Because document uploads are optional, it is strongly recommended that you skip this step (use the single-create feature if you need to upload documents)
- Bulk Submit: Don't forget this step! After importing your spreadsheet, you will need to go here to submit your projects, otherwise they will be stuck in limbo!



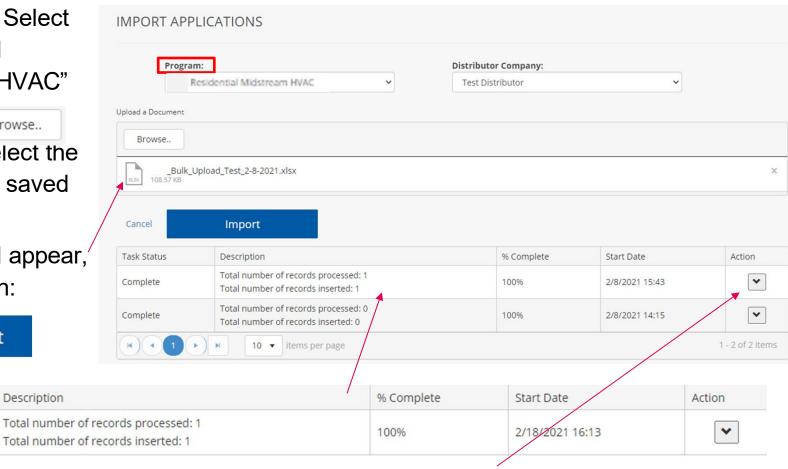


### Step 1: Bulk Import

- Program: Select "Residential Midstream HVAC"
- Click on Browse.. and then select the file that you saved earlier.
- Your file will appear, then click on:



Description



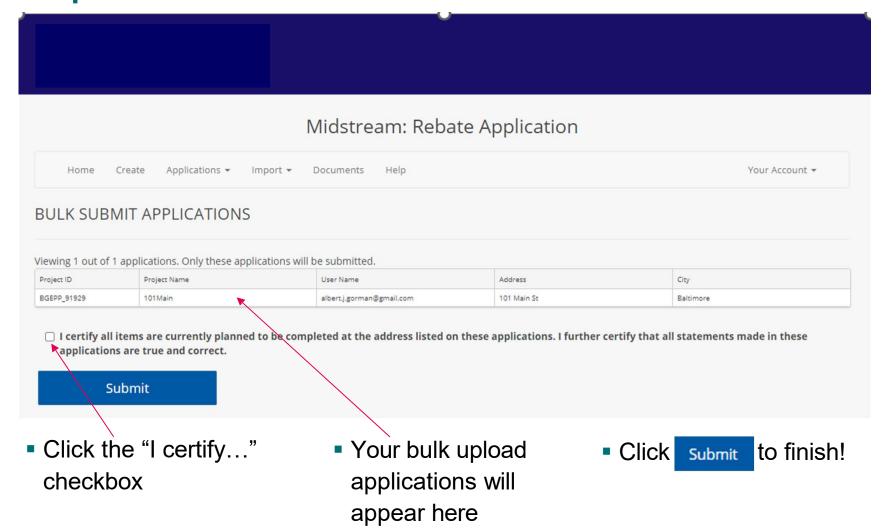
■ After clicking "Import," your file will appear below. Click 🕶 to "Delete" your file or "Show Errors" if any are listed.



Task Status

Complete

### Step 2: Bulk Submit





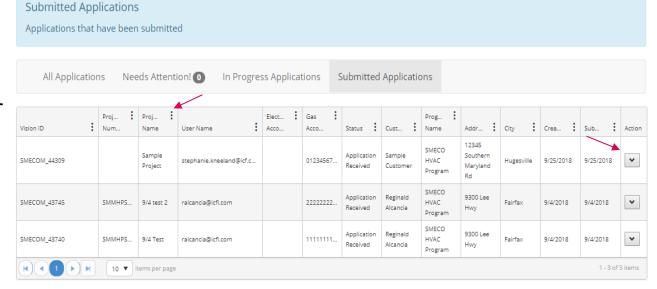
### **Project Navigation: Rebate Application Tracking**

 Click on In Progress or Submitted icons or drop-down option from "Applications" on top menu bar to jump to a set of applications



- Rebate Applications overview page allows for easy sorting and navigation by status
- Click : on any column to sort or filter your application list
- Click under Action column to Edit In Progress or Review Submitted apps

#### **REBATE APPLICATIONS**





# **Creating a New HPWH Application**

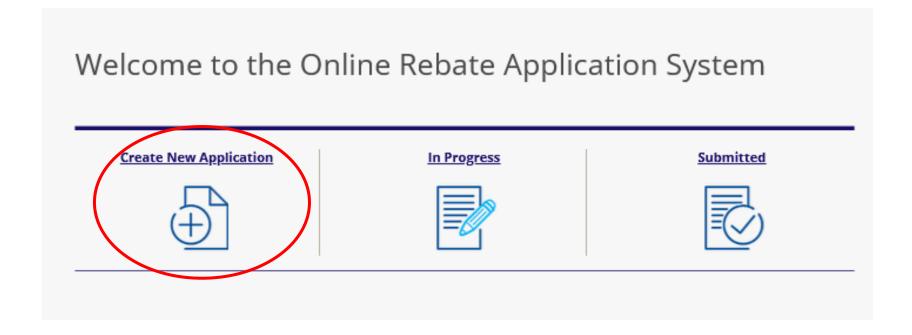


### **Creating a New HPWH Application**



Click on Create from menu Or Create New Application +





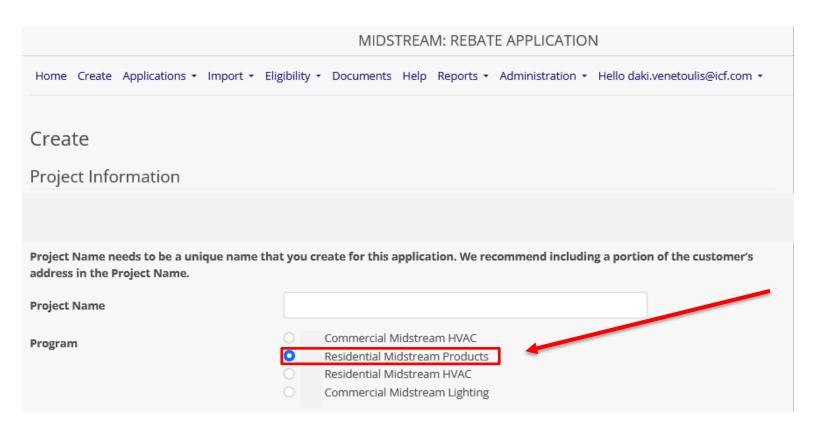


### **Choosing The Correct Program**



Important: If you have multiple program options, make sure you select the correct one. If you don't see the program or utility you need, please contact your distributor.

### For this example: Residential Midstream Products

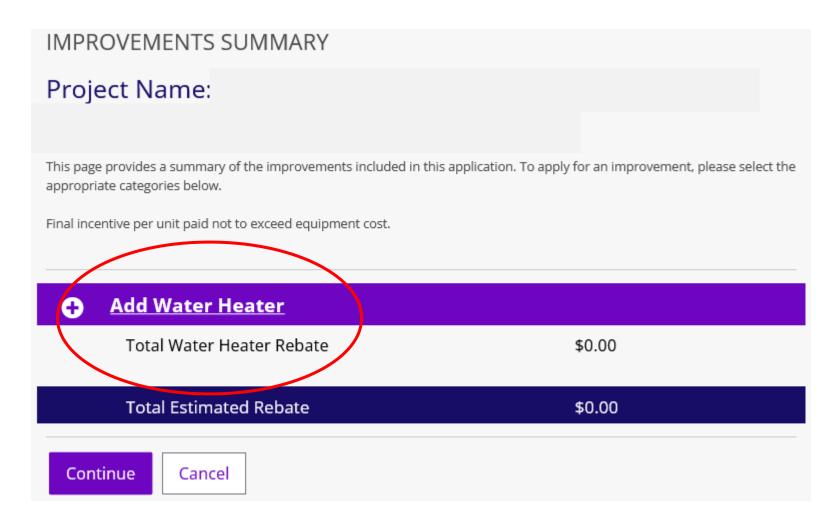






## **Choose Your Equipment – Improvements Summary**

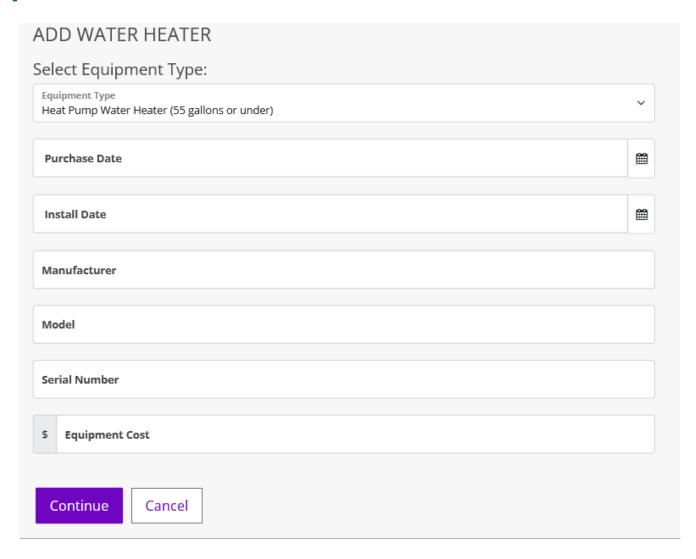
Click Add Water Heater







# **Select Equipment Details**







DOCUMENT DETAILS		
For fastest processing of your application please upload your supporting documents h	alow	
For fastest processing of your application please upload your supporting documents below.  We highly recommend uploading your DISTRIBUTOR invoice to your application(s), showing model and serial numbers for the equipment purchased. While not required, this can assist in resolving possible flawed applications quickly, decreasing payment processing time.		
Supporting Document		
Add Document		
File Name	File Size	Action
Continue		

### **Review & Submit**

- Review application summary including:
  - Equipment Installed
  - Quantity Installed
  - Documents Uploaded

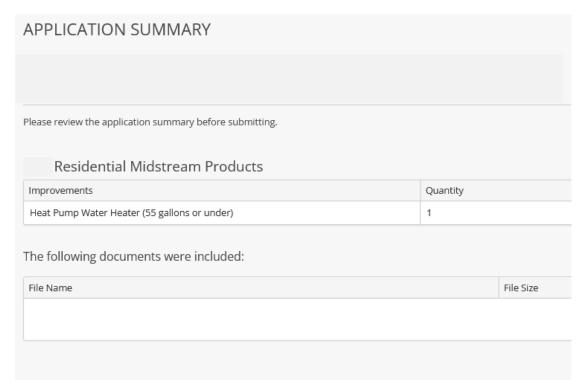
#### IMPORTANT!

Check "I certify..." statement to validate application.

Note: Your application will not be sent if this box is not checked before you submit.

### **Click Submit**



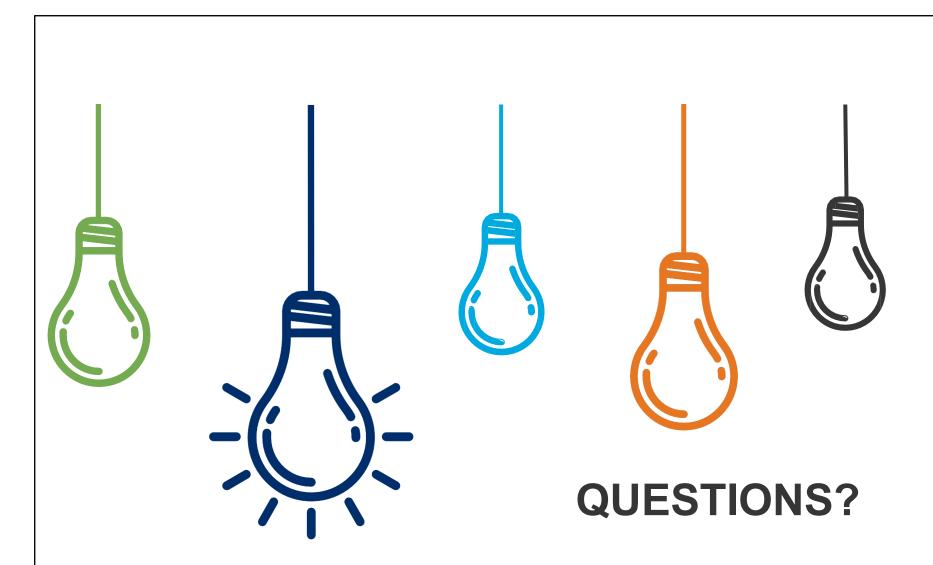


The following documents were not included and may be required:

Supporting Document

I certify all items are currently planned to be completed at the address listed on this application. I further certify that all statements made in this application are true and correct.

Submit



Contact our Team at: <a href="marylandmidstream@icf.com">marylandmidstream@icf.com</a>